BUSINESS TOOL BOX

 We believe it is possible to continue growing a prosperous business community in the Faulkton.

Sharon Tanner, Dakota Rising Site Coordinator for Faulkton, SD, has created a resource called a Tool Box. Below is a list of tools to use as we intentionally empower our entrepreneurial business people.

Tools in Community Tool Box:

 • Business Planning

 • Communications/Advertising

 • Counseling, coaching

 ◦ C-Level Peer Councils

 ◦ Decisions to start, relocate, expand Business

 ◦ Family relationship/discord

 ◦ Future planning

 ◦ Management issues

 ◦ Problem-solving skills

 ◦ Start Up Check List

 • Customer Service

 • Dakota Rising Fellowship

 ◦ Preparation

 • Financials

 ◦ Analyzing Financial statements

 ◦ Cash flow planning

 ◦ Interpretation

 ◦ Pricing

 ◦ Projections

 ◦ Sales analysis

 • Financing

 ◦ Broker’s help

 ◦ Connecting with investors

 ◦ Gap lender

 ◦ Evaluations

 ◦ Grants

 ◦ Loan counseling

 ◦ Loans

 • Grant writing

 • Human Resources

 • International Trade

 ◦ Customs, duty, freight

 ◦ Logistics

 ◦ Networking

 ◦ Opportunities

 • ISO consulting

 • Legal advice

 • Licensing & Registering business

 • Marketing

 ◦ Market expansion

 ◦ Online sales

 ◦ Research

 • Mentors

 • Patent research

 • Product & process innovation

 ◦ Early stage research grants

 • Proposals, bids

 • Quality assurance

 • QuickBooks

 • Social Media

 • Speaker

 • Succession planning

 ◦ Establish value

 • Web site design

 • Training

 ◦ Technical Assistance

 ◦ Webinars

 ◦ Workshops/Business Classes Online Training

We are continually updating this Tool Box.

Contact Trevor Cramer, Economic Development Director, at 605-949-9507 or Sharon Tanner, Dakota Rising Site Coordinator, at 605-290-3609 for contact information for each of these tools.